

Eitan Sapiro-Gheiler

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Academic Positions

Assistant Professor, Purdue University 2026–
Management Information Systems Group, Daniels School of Business
Postdoctoral Research Associate, Princeton University 2025–2026
Department of Politics

Education

Ph.D. in Economics, Massachusetts Institute of Technology 2019–2025
B.A. in Economics (*summa cum laude*, Phi Beta Kappa), Princeton University 2015–2019

References

Professor Jonathan Kstellec, Princeton Department of Politics, jkastell@princeton.edu.
Professor Alexander Wolitzky, MIT Department of Economics, wolitzky@mit.edu.
Professor Benjamin Olken, MIT Department of Economics, bolken@mit.edu.
Professor Stephen Morris, MIT Department of Economics, semorris@mit.edu.

Publications

Eitan Sapiro-Gheiler, “Persuasion with Ambiguous Receiver Preferences,” *Economic Theory*, August 2023. [Link to published version](#).
Eitan Sapiro-Gheiler, “Examining Political Trustworthiness Through Text-Based Measures of Ideology,” *Proceedings of the 33rd AAAI Conference on Artificial Intelligence*, Honolulu, January 2019. Finalist for Best Student-Track Submission. [Link to published version](#).

Working Papers

Eitan Sapiro-Gheiler and Jonathan Kstellec, “Appealing to Large-Language-Model-as-Judge: A Comprehensive Machine-Coded Database for the U.S. Courts of Appeals.” Submitted. [Download paper](#).
Jonathan Kstellec and Eitan Sapiro-Gheiler, “Does Party Affiliation Trump Appointing President? An Empirical Analysis of Trump’s Appellate Judges.” Submitted. [Download paper](#).
Eitan Sapiro-Gheiler, “Strategic Opinion-Writing on Appellate Courts.” [Download paper](#).
Eitan Sapiro-Gheiler, “Discovery through Trial Balloons.” [Download paper](#).

Works in Progress (Selected)

“Persuasion and Dissent on the Courts of Appeals”

“Delegation versus Cheap Talk: The Value of Commitment”

Awards, Grants, and Fellowships

National Science Foundation Graduate Research Fellowship	2019–2024
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Finalist for Best Student-Track Submission, AAAI	2019
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<i>Undergraduate, Princeton University:</i>	2015–2019
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Halbert White '72 Prize in Economics; Wolf Balleisen Memorial Prize;

Department of Economics Junior First Prize; Shapiro Prize for Academic Excellence

Seminar and Conference Presentations

2025: Khipu Latin American Meeting for Artificial Intelligence; Purdue University (Daniels School of Business); Microsoft Research (Economics and Computation Group)

Personal

Citizenship: United States, Uruguay

Languages: English, Spanish (mother languages), French (fluent)

Software: Python, R, MATLAB, Java